UPDATE ON EUROCHAM'S MISSION TO BRUSSELS

Nicolas Audier, Co-Chairman of EuroCham

Lotte Legend Hotel, Wednesday 31 October 2018
October 4 – EuroCham received a Certificate of Merit from H.E. Nguyen Xuan Phuc and handed over EVFTA Report

- At a conference celebrating 30 years of FDI in Vietnam, EuroCham was awarded a Certificate of Merit by PM Nguyen Xuan Phuc.

- Co-Chairmen Nicolas Audier and Denis Brunetti attended the conference.

- EuroCham’s new report – The EVFTA 2018: Perspectives from Vietnam – was presented to the Prime Minister.
### Mission Programme in Brussels

**PROGRAMME FOR EUROCHAM BRUSSELS MISSION OCTOBER 2018**

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<tr>
<th>Time</th>
<th>Monday, 08.10.2018</th>
<th>Tuesday, 09.10.2018</th>
<th>Wednesday, 10.10.2018</th>
<th>Thursday, 11.10.2018</th>
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**Meetings with Commissioners/DGs**
- Meetings with other key stakeholders like embassies, permanent representations
- Public events e.g. Launch of EVFTA report & EU Parliament
- Engagement with MEPs: ideally organised between delegation members of same nationality
- Meetings with Business Associations: Efips, spiritEurope etc. organised ideally as lunch/breakfast meetings individually for SC/industry representatives

**Intensive programme for our delegation including 4 Commissioners and senior officials from DGs Trade, Devco, Grow, Environment and RTD as well as EEAS.**

We also met with stakeholders including amfori, Business Europe, Food & Drink Europe, spiritEurope, European Service Forum as well as Human Rights Watch and Vietnam’s ambassador to the EU.
Meeting 4 Commissioners personally & several Cabinets

Commissioner Cecilia Malmstroem (Trade)

Commissioner Phil Hogan (Agriculture & Rural Development)

Commissioner Guenther Oettinger (Budget & HR)

Commissioner Tibor Navracsics (Education, Culture, Youth & Sports)

Senior officials from DG Trade, DG Grow, DG Devco, DG RTD and DG Environment
EuroCham’s delegation attended and spoke at the European Parliament of Enterprises (EPE 2018), a gathering of +700 business leaders from across Europe:

Sergio Silva, Chair of CCIPV:
https://www.youtube.com/watch?v=KVCXD1sXB90&index=9&list=PLPtQvPZw4D5eNdoAX1erwKMYc8LFzprri&t=0s

At EPE 2018, Commissioner Cecilia Malmström announced that the Commission would submit the EVFTA to the Council and European Parliament. Official submission on 17th October.
EuroCham invited to speak at INTA Committee hearing at European Parliament on Wednesday, 10th Oct

Head of the Vietnamese delegation Deputy Minister of Industry and Trade Trấn Quốc Khánh makes a speech at the hearing emphasizing the win-win of the deal for both EU and Vietnam

EuroCham Co-Chairman Nicolas Audier highlighted the economic progress of Vietnam and the positive effect of the EVFTA on socio-economic development and need for timely ratification as European businesses otherwise will loose against Asian competitors in ASEAN.
On 17th October, EuroCham welcomed PM Nguyen Xuan Phuc to Brussels together with President of Belgium-Vietnam Alliance and President of VCCI Dr. Loc. EuroCham secured almost 20 European companies from +10 countries for a luncheon with PM Phuc, including: <br><br>**Croatia**: Koncar (Transportation), **France**: AirLiquide, Michelin, **Germany**: BASF, Bosch, **Ireland**: Mainstream (Renewable Energy), **Lithuania**: BAA International (Aviation Training), **Netherlands**: Nedspice (Pepper processing & export), Poland: Adamed (Pharmaceuticals), **Sweden**: ABB
On 18th October, EuroCham attended business conference of 16th Asia-Europe Meeting, where **PM Nguyen Xuan Phuc** spoke about the EVFTA and **referred to EuroCham’s EVFTA Report and BCI results showing 80% of business want to further invest in Vietnam**.

EuroCham also joined the EU-ASEAN Business Council's meeting with Commissioner Cecilia Malmstrom, emphasising the concerns raised by MEPs, and provided input to the office of Jean-Claude Juncker ahead of his meeting with **PM Nguyen Xuan Phuc**.
EVFTA to boost Việt Nam’s competitiveness: report

HÀ NỘI — The EU–Việt Nam free trade agreement (EVFTA) will help enhance the national competitiveness of Việt Nam, according to a report launched by the European Chamber of Commerce (EuroCham) in HCM City yesterday.

The report, titled “The EU–Viet Nam Free Trade Agreement: Perspectives from Việt Nam,” found that 80 per cent of 132 respondents, comprising 10 per cent of EuroCham’s membership, agreed that the EVFTA was very likely or likely to enhance Việt Nam’s competitiveness compared to other countries such as China, Japan, South Korea and the US.

About 72 per cent of respondents either strongly agreed or agreed that EVFTA would help Việt Nam become a hub for EU companies to access the ASEAN market.

European firms upbeat about free trade pact with Vietnam

By Thanh Thom

HCMC - Nine out of ten European companies want the European Union-Vietnam Free Trade Agreement (EVFTA) to be implemented next year, or as soon as possible thereafter, according to a report released by the European Chamber of Commerce in Vietnam (EuroCham).

EuroCham disclosed the information at an event in Brussels, Belgium on Monday during the release of its latest report. “The EU-Vietnam Free Trade Agreement: Perspectives from Việt Nam.”

Representatives of European companies believe that the EVFTA will help improve access to markets and services. Also, it is expected to accelerate the creation of a new economic partnership.

VN welcomes investment from EU, Belgium: PM

The Government aims to improve the business climate for all firms, the Prime Minister said as he visited Brussels.

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WHAT ARE THE NEXT STEPS FOR THE EVFTA?

Jean-Jacques Bouflet, Vice-Chairman of EuroCham

Lotte Legend, Wednesday 31 October 2018
Overall context: Vietnam’s integration in global economy with multiple FTAs

- Trans-Pacific Partnership (TPP) now Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP):

- Regional Comprehensive Economic Partnership (RCEP): ASEAN+6: China, South Korea, India, Japan, Australia, New Zealand

- ASEAN Economic Cooperation (AEC): ASEAN

- EU-Vietnam Free Trade Agreement (EVFTA): 28 EU Member States and Vietnam
EVFTA: From Negotiation to Ratification

- **Negotiations**
  - Negotiations began after failure of ASEAN regional negotiations
  - 14 rounds of negotiation
  - Agreement-in-principle reached August 2015

- **Conclusion of the Agreement in Dec 2015**

- **Legal scrubbing completed in Sept 2017**

- **Final Translation of the Agreement completed**

- **Exchanges on Implementation Road Map**

- **Signature & Ratification by European Parliament, national and regional parliaments** was originally foreseen for 2018 yet since late 2017 no clear timeline

- **Thanks to EuroCham’s actions throughout 2018: Adoption by EU Commission, clear signal of Commissioners and timeline for ratification of current EU Parliament in Q1/2019**
EuroCham instrumental in EVFTA process

The EU-Vietnam Free Trade Agreement and EuroCham Actions

Negotiations
2012-2015
EuroCham facilitated inputs from the European-Vietnamese Business Community on different sectors

Signing
December 2015
EuroCham disseminated the news of the signing and began working on inputs for the EVFTA’s Implementation

EVFTA Conference
June 2016
EuroCham organized the first high-level public event on the EVFTA, with the presence of high-level figures and the negotiators themselves

EVFTA Implementation Roadmap
2016-2018
EuroCham continues to provide input from its Members and organizes dedicated events including special focus in Whitebook, EVFTA report and Brussels Mission

EuroCham always at the forefront of EVFTA development
EuroCham’s EVFTA actions in 2018/2019

ASEAN-EU Summit: Meeting Commissioner Malmstroem urging for ratification timeline

Response of C. Malmstroem “tangible progress on the protection on human rights, the reform of the Vietnamese labour code and the ratification and implementation of ILO Conventions” needed

EuroCham Brussels Mission 8-19 October 2018

European Parliament to approve the EVFTA

Joint Statement on EVFTA sent to the Commission prior to College meeting on April 17

April 14 2018
May 2018

Co-Chairman & ED in Brussels:
- Special Briefing: “EVFTA – the final Push” at European Parliament
- Roundtable on “FTAs with Emerging markets: Is the EU too ambitious?”
- Launch of EU-ASEAN SME Support Network

PM Phuc in Dialogue with European Business

18 October 2018

INTA Hearing at European Parliament

10 October 2018

Meeting with Bernd Lange, Chair of INTA Committee during his visit in Vietnam & Factory visit to show-case CSR activities of EU investors

Public Hearing in European Parliament tbc

Mar 1 2018
Mar 2019

July 2018

May 2018

June 2018

EuroCham’s EVFTA actions in 2018/2019